



BUSINESS COACHING

HOW OUR INDUSTRY LEADERS
HELP NEW AGENTS GROW IN THE
CAREER OF THEIR DREAMS



"A great leader is not only someone who shows the way, but goes the way."

When you start a business, and especially for the first time, it's normal to face many challenges along the way. Our global business environment is changing constantly and there's no recipe for success, as each business has its own unique progress.

The reason why so many new business owners fail is not because they have bad ideas, lack of funding, or that the market is bad. The real reason lies mostly in their application and the steps they take with their business. This is why business coaches and mentors are so helpful, and can expedite your path to success.

WHY COACHING WORKS

KARMA FINANCIAL



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Coachability is the number indicator of success.

Business Coaches cannot create success for you, but rather expedite the path to success in your given business. It is absolutely paramount that the individuals guiding you have a higher degree of success than you, as you cannot teach someone something you don't know or haven't accomplished.



A good business coaches teach you to avoid mistakes and pitfalls of being a new financial agent, and trust us, there are many. In addition to this, business coaches will keep you accountable and push you to achieve more and more. As human beings we have an innate desire to progress and grow, and being in a coaching environment allows you to do so. Every single high level athlete, individual, and organization receives coaching in today's world, and you should too.



Coaching Culture

HOW KARMA FINANCIAL BUILDS INDUSTRY LEADERS

Our core philosophy is that personal and business development go hand in hand. As a result we place a great importance on being the best you can in your life, not just work.

Many coaching programs will ask you for tons of money, and they are extremely justified in this because business coaching is so valuable. Tons of people, real and scam, will sell you business programs that will claim to expedite your business success even though these mentors aren't in your exact field.

At Karma Financial we understand the importance of business coaching and we have literally structured our entire business on it.

Our business coaches are our pro agents, and are incentivized to grow your business more than anyone. Having in-person industry leaders coach you and build your business with you is invaluable.

Our agents consistently achieve a higher degree of success than the industry average due to the leadership and development that occurs within our organization. Our management structure and hierarchy incentivizes managers to work hand in hand with new agents to create long lasting agency growth for everyone.